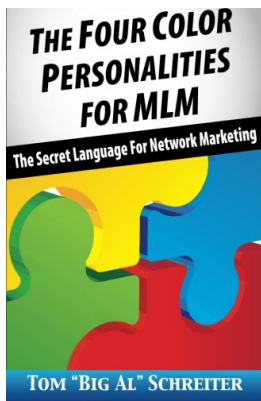


[PDF] The Four Color Personalities For MLM: The Secret Language For Network Marketing

Tom "Big Al" Schreiter - pdf download free book



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Description:

Mind reading = fun! When we know how prospects think, selling and sponsoring are easy. Read deep inside our prospects' minds with this easy skill.

Our prospects have a different point-of-view. So **how** do we talk to prospects in a way they "get it" and enjoy our message?

By quickly identifying our prospect's color personality.

Discover the **precise magic words to say** to each of the four personalities. This isn't a boring research textbook on the four different personalities. This book shows a **fun, easy way** to talk to our prospects based on how they see and feel about the world.

The results are stunning. Shy distributors become confident when they understand how their prospects think. Experienced distributors have short conversations that get prospects to join immediately.

Why be frustrated with prospects?

Instead, quickly discover the four personalities in a fun way that we will always remember. We will enjoy observing and analyzing our friends, co-workers and relatives, and we will see the way they see the world. It feels like we have 3D glasses in our network marketing career.

Of the 25 skills, this is the first skill that new distributors should learn. Why?

1. It gives new distributors instant **confidence**.
2. It **eliminates** rejection.
3. It helps prospects listen with **open minds**.
4. It gets **instant** results.

What could be better than that?

We won't have to look for great prospects when we know the four color personalities. We will have the ability to **turn ordinary** people into **hot prospects** by recognizing their color personalities and by saying the right words.

By using humorous, slightly exaggerated examples of the four personality traits, we will remember this skill and can use it **immediately**. Life is more fun when we are the only one with the 3D glasses.

This is the one skill that we will use every day for the rest of our lives!

Get ready to smile and achieve immediate rapport and quick results.

Order your copy now!

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